

Anhang: Korrespondenz mit Cornell University Library bezüglich Non-Disclosure Agreements

----- Original-Nachricht -----

Betreff:Re: Your Nondisclosure policy

Datum:Fri, 8 Aug 2014 20:15:29 +0000

Von:John Michael Saylor <jms1@cornell.edu>

An:Christian Gutknecht <christian.gutknecht@bluewin.ch>

Hi Christian

Interms of Elsevier ye that is the Freedom Collection plus out subscribed titles. I think it takes a little more time to negotiate the non-disclosure clause out of the contracts but I think it is worth it and I don;t believe we had to pay any more. Although I'm not really sure how to tell that. Thanks for the link. Please keep in touch cheers- john

John M. Saylor

Associate University Librarian for Scholarly Resources and Special Collections

309 Uris Library

Cornell University Library

Ithaca, NY

<http://vivo.cornell.edu/display/individual22600>

----- Original-Nachricht -----

Betreff:Re: Your Nondisclosure policy

Datum:Fri, 08 Aug 2014 21:20:51 +0200

Von:Christian Gutknecht <christian.gutknecht@bluewin.ch>

An:John Michael Saylor <jms1@cornell.edu>

Dear John

Thank you very much for this information. That is really helpful.

Regarding Elsevier, I guess these include the freedom collection as well as single title subscriptions?

I wonder, do you think it was more difficult to negotiate without accepting non-disclosure agreements?

Do you think you had to pay more?

You might also have a look at this discussion here: <http://gowers.wordpress.com/2014/04/24/elsevier-journals-some-facts/>

Best regards

Christian

----- Original-Nachricht -----

Betreff:Re: Your Nondisclosure policy

Datum:Fri, 8 Aug 2014 18:53:39 +0000

Von:John Michael Saylor <jms1@cornell.edu>

An:Christian Gutknecht <christian.gutknecht@bluewin.ch>

Christian- Here is what we pay to these publishers please let me know if you have Q's - cheers- john

- Elsevier Journals - -\$2,468,244.28 (NERL Agreement with price cap (3.65% this year, but gets slightly higher in future years. No cancellations in current deal.)

- Springer Journals - \$767,303 (NERL Agreement with 4% price increase cap – includes nearly all Springer titles. No real cancellation allowance.)
 - Ebooks - \$223,114.00 for complete 2014 frontfile (2CUL deal. 3- years with 6% increase per year. Previous years have seen 8-11% increases recently)
- Wiley Journals - \$1,289,021.72 (NERL Agreement with 4% price increase cap. Some allowance for cancellations and swaps.)

----- Original-Nachricht -----

Betreff:Re: Your Nondisclosure policy
Datum:Wed, 6 Aug 2014 15:00:06 +0000
Von:John Michael Saylor <jms1@cornell.edu>
An:Christian Gutknecht <christian.gutknecht@bluewin.ch>

Christian,

We definitely do not have non-disclosure clauses with Elsevier or Wiley (or Springer or Thieme) and we do not have exceptions in these that might apply to Europe, etc.... We are putting together the prices we pay and will be sending them to you . cheers- john

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----- Original-Nachricht -----

Betreff:Re: Your Nondisclosure policy
Datum:Tue, 05 Aug 2014 09:15:58 +0200
Von:Christian Gutknecht <christian.gutknecht@bluewin.ch>
An:John Michael Saylor <jms1@cornell.edu>

Hi John

Your answer would be very helpful for me to convince other libraries in Switzerland to stay away from nondisclosure agreements.

I've noted that some figures from 2009 are listed here:

<http://www.pnas.org/content/suppl/2014/06/11/1403006111.DCSupplemental/pnas.1403006111.sapp.pdf>

Best regards
 Christian

----- Original-Nachricht -----

Betreff:Re: Your Nondisclosure policy
Datum:Tue, 5 Aug 2014 12:14:00 +0000
Von:John Michael Saylor <jms1@cornell.edu>
An:Christian Gutknecht <christian.gutknecht@bluewin.ch>

Hi Christian - my sincere apologies for the delay. I have been on vacation but I will get back to you on this before the end of the week. Again my apologies!- cheers- john

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----- Original-Nachricht -----

Betreff:Your Nondisclosure policy

Datum:Thu, 17 Jul 2014 10:20:46 +0200

Von:Christian Gutknecht <christian.gutknecht@bluewin.ch>

An:libadmin@cornell.edu

Dear Cornell University

As former open access librarian, I'm currently trying to disclose what university libraries in Switzerland are paying for Elsevier, Wiley and Springer. The large publishers (Elsevier, Springer and Thieme) just had successfully sued the biggest academic library in Switzerland (www.library.ethz.ch) arguing that libraries, which offer document delivery are a competition to the own pay-per-view offer on the publisher websites. If this verdict will be confirmed in the national supreme court, this really will have a huge negative impact for all libraries in Switzerland (and hopefully a positive impact for more open access).

Although we have some strong transparency laws in Switzerland, university libraries now say they cannot disclose the price because of the confidentiality agreements they have signed. In discussions with library directors I often hear, that there was simply no other choice than just to agree. Actually I don't think so and I really appreciate your policy about Nondisclosure policy (<https://www.library.cornell.edu/about/inside/policies/nondisclosure>). Do I understand it correctly, that you were able to subscribe to Wiley-Journals without having a nondisclosure agreements. So may I ask what you are paying for Wiley's and Elsevier's service?

Also I note you do not mention Springer on your list. Here I guess things were more difficult?

Best regards

Christian Gutknecht

<https://www.linkedin.com/in/christiangutknecht>